



IOM - Return of Qualified Afghans (RQA) Project -2019/2020

Terms of Reference

Position Information:

Organization:	Ministry of Economy (MoEc)		
Job Title:	Business Strategist	Job Type:	Full Time
Number of Placements Available:	1	Date of Closing:	2019/April/15
Gender:	<input checked="" type="radio"/> Male <input type="radio"/> Female	Contract Duration:	10 months with a possibility for extension up to 12 months in Total
Sector:	Private Sector Development	Vacancy Number:	IOM -RQA 2019-2020 (MoEc) 001
Sub Sector:	Business Management		
Job Location (Province):	Kabul	City:	Kabul

Context:

Under the overall and the direct supervision of the Director for the Department of Economic Analysis and Infrastructure sharing the successful candidate will undertake the below mentioned responsibilities supporting the Ministry of Economy

Responsibilities:

- Support the process of leading, overseeing and managing the development and growth of profitable new businesses.
- Contribute to the discovery and creation of new business opportunities, and working closely with departments to strategize on new partnerships with existing and prospective corporate partners.
- In conjunction with the concerned departments, setting the strategic direction of new business development initiatives for the private sector.
- Support planning and executing of strategies to increase export and industries' growth with a particular emphasis on new products (good and services).
- Closely working with departments to identify gaps and challenges faced by private sector, and initiating effective approaches.
- Collaborate with relevant departmental staff to identify and monitor industries' trends, identifying business opportunities and domestic core competencies in local/provincial/national levels.
- Compare the new business opportunities initiated by stakeholders for national benefit/interest.



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- Integrate market research and analysis in strategic planning for competitive positioning.
- Ensuring that initiatives for new businesses are comprehensive in scope, and systematically evaluated for feasibility and results,
- Perform other professional duties as may be required by the supervisor.

Educational qualifications:

Bachelor or Master's Degree in disciplines of Business Administration, Business Management, Specifically in Entrepreneurship, Marketing or Project Management.

Experience:

1 to 2 years of relevant professional experience in creativity, innovation and entrepreneurship, or marketing management in conjunction business projects and private sector development.

Languages:

Fluency in English and Dari/Pashto is required.